DEALS GAP CONFIRMATION CALL SCRIPT

"Where will you be meeting up with our group?" (refer to route timeline)

If stop 'J' or before:

"Would you like me to make a reservation at Hampton Inn in Roanoke, VA? The cost is about \$120+tax solo King, or \$60+tax if shared (2 doubles or king)."

"Do you have a roommate for this hotel already, would you like me to assign one or are you staying alone?"

Re-verify Iron Horse Motorcycle Lodge sleeping accommodations.

Recap event schedule and expectations:

"We ride in staggered formation on highways with a proper safety/sweep to ensure the safety of the pack. Please be aware that Joe M. is our Road Captain and he is in charge of getting us there and back safely. Please respect his leadership and ensure that your bike is road-worthy for this long-distance trip.

We'll be travelling down to Deals Gap over two days, Saturday and Sunday the 2^{nd} and 3^{rd} . We'll Stay at Iron Horse Motorcycle Lodge the 3^{rd} until the 9^{th} , then return north with an overnight stay in Strasburg, VA.

A light breakfast will be provided every morning but additional food will be available at the resort or nearby. The restaurant at the resort serves breakfast seven days a week; however, dinners only Thursday through Sunday.

We will also provide soda, water, coffee, tea and beer whilst at Iron Horse Motorcycle Lodge but you are responsible for your lunches and dinners, typically riders will chat about daily riding and dining plans over breakfast and go off to explore in small groups.

Included with your run package is a barbeque on Wednesday afternoon at our cabin and Friday night's formal dinner. Jeans, t-shirts are acceptable at the formal dinner. If you have club colours/vest/overlay, please bring and wear them. Remember that outside of our cabin is public space – please be respectful of other persons with your manner of dress and behaviour.

There is a kitchen in each of our cabins, one of which will be used by KK, who will be tending to kitchen needs for the group over the week. If you want to use the kitchen to prepare food or store things in the refrigerator, please speak with KK beforehand and ensure your items are labeled with your name if you don't want others to eat/drink your food.

If you are trailering your bike or driving an auto, please note that you can not park at our cabins after unloading – you must park autos/trailers where the lodge instructs.

Do you have any questions?"

When we return to go home, we're planning on overnighting at Fairfield Inn & Suites in Strasburg, VA.

"Would you like me to make a reservation at Inn & Suites in Strasburg, VA? The cost is about \$104+tax solo King, or \$57+tax if shared (2 queens)."

"Do you have a roommate for this hotel already, would you like me to assign one or are you staying alone?"